

Financial Implication as per TRAI guidelines

General Rural Plan 180:

1. Complete details of the tariff plan

Particulars	General Rural Plan 180
Monthly fixed charges in Rs	180
Each system capacity & <999 between 1000 and 29999	
Rebate on Annual/ biennial / Triennial payment option	
	Subscribers can avail annual/ biennial / Triennial payment option facility for all existing plans of Landline by paying fixed monthly charges of 11 months/21 months/30 months in advance against 12 months/24 months/36 months of fixed charges otherwise payable.
Free Calls (in MCU/month)	
Each system capacity & <999 between 1000 and 29999	Full Talk Value equal to FMC
Additional Facility	Unlimited Free calls on all Sundays and between 10:30 PM and 6 AM on all other week days from BSNL Landline to any Landline and Mobile of any network within INDIA
Unit Call Charges(Including free calls) in Rs.	Rs 1.00 (On-Net) and Rs 1.20 (Off-net)

2. Financial Implication as per TRAI guidelines

Monthly Minutes of Use	Estimated monthly bill (Rs.)
100	180
200	228
300	342
400	456
500	570
1000	1140

3. Methodology/Assumption used in deriving financial implications: **Assuming 30% On-net calls & 70% off-net calls.**

3.1 Monthly fixed charges

- i) Monthly rental and Monthly plan fee, if any: **FMC Rs.180/-**
- ii) Monthly minimum commitment charge, if any: **Nil**
- iii) CLIP Charges: **Nil**

General Urban Plan 249:

1. Complete details of the tariff plan

Particulars	General Urban Plan 249
Monthly fixed charges in Rs	249
Each system capacity & <999 between 1000 and 29999	
Rebate on Annual/ biennial / Triennial payment option	
	Subscribers can avail annual/ biennial / Triennial payment option facility for all existing plans of Landline by paying fixed monthly charges of 11 months/21 months/30 months in advance against 12 months/24 months/36 months of fixed charges otherwise payable.
Free Calls (in MCU/month)	
Each system capacity & <999 between 1000 and 29999	Unlimited Free calls to any network except some special service and IN calls
Unit Call Charges(Including free calls) in Rs.	-

2. Financial Implication as per TRAI guidelines

Monthly Minutes of Use	Estimated monthly bill (Rs.)
100	249
200	249
300	249
400	249
500	249
1000	249

3. Methodology/Assumption used in deriving financial implications:

3.1 Monthly fixed charges

- i) Monthly rental and Monthly plan fee, if any: **FMC Rs.249/-**
- ii) Monthly minimum commitment charge, if any: **Nil**
- iii) CLIP Charges: **Nil**

Annual Landline Plan 1200:

1. Complete details of the tariff plan

Particulars	Annual Landline Plan 1200
Monthly fixed charges in Rs	
Each system capacity < 30,000	1200 (Annual charge)
Rebate on Annual/ biennial / Triennial payment option	Not Applicable
Free Calls (in MCU/month)	
Each system capacity & <999 between 1000 and 29999	Unlimited Free BSNL calls (Local + STD).
Additional Facility	Unlimited Free calls on all Sundays and between 10:30 PM and 6 AM on all other week days from BSNL Landline to any Landline and Mobile of any network within INDIA
Unit Call Charges(Including free calls) in Rs.	Rs 1.20 (Off-net)

2. Financial Implication as per TRAI guidelines

Monthly Minutes of Use	Estimated monthly bill (Rs.)
100	120
200	240
300	360
400	480
500	600
1000	1200

3. Methodology/Assumption used in deriving financial implications: **Assuming 100% off-net calls.**

3.1 Monthly fixed charges

- i) Monthly rental and Monthly plan fee, if any: **Annual charge Rs.1200/-**
- ii) Monthly minimum commitment charge, if any: **Nil**
- iii) CLIP Charges: **Nil**

Annual Landline Plan 1500:

1. Complete details of the tariff plan

Particulars	Annual Landline Plan 1500
Monthly fixed charges in Rs	1500 (Annual charges)
Each system capacity > 30,000	
Rebate on Annual/ biennial / Triennial payment option	Not Applicable
Free Calls (in MCU/month)	
Each system capacity & <999	Unlimited Free BSNL calls (Local + STD).
between 1000 and 29999	
Additional Facility	Unlimited Free calls on all Sundays and between 10:30 PM and 6 AM on all other week days from BSNL Landline to any Landline and Mobile of any network within INDIA
Unit Call Charges(Including free calls) in Rs.	Rs 1.20 (Off-net)

2. Financial Implication as per TRAI guidelines

Monthly Minutes of Use	Estimated monthly bill (Rs.)
100	120
200	240
300	360
400	480
500	600
1000	1200

3. Methodology/Assumption used in deriving financial implications: **Assuming 100% off-net calls.**

3.1 Monthly fixed charges

- i) Monthly rental and Monthly plan fee, if any: **Annual charge Rs.1500/-**
- ii) Monthly minimum commitment charge, if any: **Nil**
- iii) CLIP Charges: **Nil**

Sulabh Plan 120:

1. Complete details of the tariff plan

Particulars	Sulabh Plan 120
Monthly fixed charges in Rs	
Each system capacity < 30,000	150
Rebate on Annual/ biennial / Triennial payment option	Annual / biennial / Triennial option available
Free Calls (in MCU/month)	0
Each system capacity & <999 between 1000 and 29999	Unlimited Free BSNL calls (Local + STD).
Additional Facility	NA
Unit Call Charges(Including free calls) in Rs.	Rs 1.20

2. Financial Implication as per TRAI guidelines

Monthly Minutes of Use	Estimated monthly bill (Rs.)
100	120
200	240
300	360
400	480
500	600
1000	1200

3. Methodology/Assumption used in deriving financial implications: **Assuming 30% On-net calls & 70% off-net calls.**

3.1 Monthly fixed charges

- i) Monthly rental and Monthly plan fee, if any: **Rs.150/-**
- ii) Monthly minimum commitment charge, if any: **Nil**
- iii) CLIP Charges: **Nil**

Sulabh Plan 150:

1. Complete details of the tariff plan

Particulars	Sulabh Plan 150
Monthly fixed charges in Rs	
Each system capacity > 30,000	150
Rebate on Annual/ biennial / Triennial payment option	Annual / biennial / Triennial option available
Free Calls (in MCU/month)	0
Each system capacity & <999 between 1000 and 29999	Unlimited Free BSNL calls (Local + STD).
Additional Facility	NA
Unit Call Charges(Including free calls) in Rs.	Rs 1.20

2. Financial Implication as per TRAI guidelines

Monthly Minutes of Use	Estimated monthly bill (Rs.)
100	120
200	240
300	360
400	480
500	600
1000	1200

3. Methodology/Assumption used in deriving financial implications: **Assuming 30% On-net calls & 70% off-net calls.**

3.1 Monthly fixed charges

- i) Monthly rental and Monthly plan fee, if any: **Rs.150/-**
- ii) Monthly minimum commitment charge, if any: **Nil**
- iii) CLIP Charges: **Nil**

General Rural all CUL Plan (Call Unlimited):

1. Complete details of the tariff plan

Particulars	General Rural all CUL Plan 249
Monthly fixed charges in Rs	249
Exchange system capacity > 30,000	
Rebate on Annual/ biennial / Triennial payment option	Subscribers can avail annual/ biennial / Triennial payment option facility for all existing plans of Landline by paying fixed monthly charges of 11 months/21 months/30 months in advance against 12 months/24 months/36 months of fixed charges otherwise payable.
Free Calls (in MCU/month)	
Each system capacity & <999	Unlimited Free calls to any network except some special service and IN calls
between 1000 and 29999	
Unit Call Charges(Including free calls) in Rs.	-

2. Financial Implication as per TRAI guidelines

Monthly Minutes of Use	Estimated monthly bill (Rs.)
100	249
200	249
300	249
400	249
500	249
1000	249

3. Methodology/Assumption used in deriving financial implications:

3.1 Monthly fixed charges

- i) Monthly rental and Monthly plan fee, if any: **FMC Rs.249/-**
- ii) Monthly minimum commitment charge, if any: **Nil**
- iii) CLIP Charges: **Nil**

General Urban all CUL Plan (Call Unlimited):

1. Complete details of the tariff plan

Particulars	General Urban all CUL Plan 299
Monthly fixed charges in Rs	299
Exchange system capacity > 30,000	
Rebate on Annual/ biennial / Triennial payment option	Subscribers can avail annual/ biennial / Triennial payment option facility for all existing plans of Landline by paying fixed monthly charges of 11 months/21 months/30 months in advance against 12 months/24 months/36 months of fixed charges otherwise payable.
Free Calls (in MCU/month)	
Each system capacity & <999	Unlimited Free calls to any network except some special service and IN calls
between 1000 and 29999	
Unit Call Charges(Including free calls) in Rs.	-

2. Financial Implication as per TRAI guidelines

Monthly Minutes of Use	Estimated monthly bill (Rs.)
100	299
200	299
300	299
400	299
500	299
1000	299

3. Methodology/Assumption used in deriving financial implications:

3.1 Monthly fixed charges

- i) Monthly rental and Monthly plan fee, if any: **FMC Rs.299/-**
- ii) Monthly minimum commitment charge, if any: **Nil**
- iii) CLIP Charges: **Nil**